

*Master Evangelism*  
**EVANGELIZING A SEEKER**  
**Luke 19:1-10**

**Today we'll consider Zaccheus who sought to see Jesus but got so much more.**

**I. THE SEEKER (2-4)**

**A. HIS SITUATION (2)**

1. A great position: Chief tax-collector
2. Great possessions: He was rich

**B. HIS INTENTION (3a)**

- Trying to see Jesus

**C. HIS FRUSTRATION (3b)**

**D. HIS DETERMINATION (4)**

1. Run and climb: His desire overcame his decorum
2. To See: Willing to do almost anything to see Jesus

**II. THE ENCOUNTER (5-6)**

**A. CHRIST'S INITIATIVE (5)**

1. He saw him
2. He talked to him: Note the information, instruction and insistence
3. He accommodated him: Jesus had to change His plans

**B. ZACCHEUS' EXCITEMENT (6)**

1. Immediate obedience
2. Happy hospitality

**III. THE OUTCOME (7-10)**

**A. CROWD REACTION (7)**

1. They Grumble: An intense disapproval
2. They Gasp: "Saying He associates with sinners"
3. They Gripe: They are heartless and hypocritical

Over please >

## B. ZACCHEUS' RESPONSE (8)

1. The Fruits of Repentance
  - a. Calling Jesus "Lord"
  - b. Denying Himself
    - 1) As Jesus taught in Luke 9:23 for those who were genuine followers
    - 2) He's doing what another rich man wouldn't! - see Luke 18:18-27
  - c. Offering Restitution
    - 1) Admitting he's defrauded people
    - 2) Willing to give back 4x what was taken - See Exodus 22:4, 7, 9
2. A Transformed Heart
  - a. His conscience was awakened by his conversation with Jesus (v. 6)
  - b. Zacc's works did not save him but they do reveal a change of heart - See James 2:18-27
  - c. He is indeed a new creation - II Cor. 5:17

## C. JESUS' REPORT (9-10)

1. Zaccheus' Salvation (9)
  - a. Salvation in his house
  - b. Faith in his heart
    - 1) A son of Abraham ... by faith not by flesh
    - 2) See Galatians 3:6-9, 29 and Romans 4:3-5
2. His Own Motivation (10)
  - a. The Action: Seeking and saving
  - b. The Audience: The lost

## CONCLUSION:

*Unfortunately most of us know Zaccheus only as a short man ...  
Whereas Luke shows us Zaccheus as a saved man!*

**If we are going to evangelize seekers we must ...**

1. Establish sinner connections (v. 5)
2. Offer a saving connection (v. 10)

**May God help us to see seekers that Jesus can save**